

## KNOW PART I: ASKING GOOD QUESTIONS

### INTRODUCTION

- Welcome, Prayer, and Review
- What are some ice breaker questions you like to ask?
- Years ago in evangelism training, I learned about ROCI questions – residence, occupation, children, interests
- Tonight, we are going to learn how questions help us in our disciple-making and counseling.



### CONCEPTS AND OBJECTIVES

- Concept: Wise people are not only people with the right answers but people who ask the right questions. We cannot get to the right answers without asking the right questions.
- Personalized: I need to ask good questions and avoid making assumptions about people that keep me from doing so.
- Related to Others: I will look for opportunities to ask questions that move me beyond casual relationships and provide insight as to where ministry is needed.

### THE NEED FOR GOOD QUESTIONS

- The heart is deep. It will take keen insight to draw out what's happening inside (Prov. 20:5)
- According to *All the Questions of the Bible* by Jimmie Hancock, there are 2274 in the OT and 1024 in the NT for a total of 3,298.
- The very first question in the Bible is asked by Satan (3:1). But in the next chapter, God asks a series of diagnostic questions (3:9-13). Satan's intentions are to confuse, while God's questions clarify and expose. Cf. 4:6. Mt. 16:13-20; 22:41-46.
- Asking good questions – see Study Guide pp. 71-73
- Personal examples: “when did you find out?” “how long did you continue in sin?”

### TABLE DISCUSSION

Discuss together Case Study #45 from the Christian Counselor's Casebook. What additional information would be helpful? List as many questions as you can think of to penetrate deeper...

Bruce and Maggie appear with their daughter, Karen. The pastor is surprised; he expected only the parents.

**Counselor:** “Why are you here, Karen?” (Shrug of shoulders)

**Mom:** “I asked her to come. She and I can't get along and it is wrecking our home.”

**Counselor:** “Do you see a problem between you and mom?”

**Karen:** “Um, yes.”

**Counselor:** “Would you say there is animosity between you and Mom?”

**Karen:** (hesitating, then) “Much!!”

**Counselor:** Why is there this problem with Mom?”

**Karen:** “I don't know.”

**Counselor:** “Do you have this problem with anyone else?”

**Karen:** “No.”

**Counselor:** “Karen, you know that the Bible says you are to honor your mother. It is a sin not to. Do you see this as sin?”

**Karen:** “Yes.”

**Counselor:** “Why haven't you made a move to right this situation?”

**Karen:** “I don't know how.”

### WEEK 7 VIDEO: “GETTING TO KNOW PEOPLE”

### HOMEWORK

- Complete the Lesson Seven “Make It Real” Section. Read Lesson Eight.